

**U.S. SMALL BUSINESS ADMINISTRATION – RICHMOND, VIRGINIA DISTRICT OFFICE  
LOAN VOLUME BY 504 FIRST TRUST LENDER  
FY 04 YEAR-TO-DATE THROUGH 3/31/04**

**SOURCE: U. S. Small Business Administration - Richmond, Virginia District Office.**

<b>504 FIRST TRUST LENDER</b>	<b>#</b>	<b>\$</b>
BANK OF SOUTHSIDE VIRGINIA	1	\$359,000
BANK OF TAZEWELL COUNTY	1	\$743,000
BANK OF THE COMMONWEALTH	3	\$2,832,000
BANK OF WILLIAMSBURG	1	\$164,000
BB&T	6	\$2,988,000
BURKE & HERBERT BANK&TRUST CO.	2	\$746,000
BUSINESS LOAN EXPRESS INC.	2	\$2,029,000
CARDINAL BANK	1	\$599,000
CIT SMALL BUSINESS LENDING	2	\$826,000
FIRST CITIZENS BANK	1	\$387,000
GE SMALL BUSINESS FINANCE	4	\$3,775,000
GUARANTY BANK	1	\$651,000
HERITAGE BANK & TRUST	1	\$839,000
M&T BANK	2	\$568,000
MARATHON BANK	1	\$197,000
MONARCH BANK	2	\$873,000
NATIONAL BANK OF FREDERICKSBURG	2	\$498,000
NBC BANK	1	\$535,000
RBC CENTURA	2	\$1,308,000
RESOURCE BANK	6	\$4,199,000
ROCKINGHAM HERITAGE BANK	1	\$485,000
SOUTHTRUST BANK	2	\$858,000
SUNTRUST BANK	1	\$360,000
THE NATIONAL BANK	1	\$213,000
TOWNEBANK	6	\$2,752,000
UNION BANK & TRUST COMPANY	3	\$1,181,000
WACHOVIA SMALL BUSINESS CAPITAL	1	\$605,000
<b>TOTALS</b>	<b>57</b>	<b>\$31,570,000</b>